

## **NEWS RELEASE**

### **FibreSpan offers customers affordable fibre with the launch of 1Gbit Metro Ethernet Connectivity Services**

7 July 2006, UNITED KINGDOM: FibreSpan, the premier provider of affordable dark fibre, today announced the launch of a new cost-effective bundled offering - GigaSpan™ Gigabit Ethernet Connectivity Services. FibreSpan will continue to provide dark fibre solutions under the OpenSpan™ brand.

FibreSpan has established a reputation for providing affordable dark fibre connectivity with a fixed cost bandwidth model. Responding to an increase in demand for Gigabit access, the company has furthered its commitment to providing low cost fibre links by introducing GigaSpan™.

It provides 1Gbit private optical network services specifically designed to meet the requirements of the growing corporate network - offering flexibility, availability and cost savings. With dedicated point-to-point network connectivity, GigaSpan™ securely links multi-site enterprises within a metro area at Gigabit ethernet speeds.

Robert Bicket, CEO of FibreSpan, comments: "The launch of this service is part of our continuing effort to make fibre connectivity an affordable option for organisations across the UK. We are finding that some customers aren't ready for unlimited bandwidth dark fibre and want managed 1Gbit services at a price they can afford. Customers can benefit from savings of up to 50% by choosing the GigaSpan™ Ethernet Connectivity Service when compared to other market options."

Providing complete flexibility, customers can benefit from fast deployment of bespoke LAN extensions into many corporate locations and easily integrate new locations as the enterprise expands. What's more, as 1Gbit is typically more than most customers need today, the service enables customers to rapidly upgrade to new services at the same low cost.

Since its inception in 2001, FibreSpan has grown from strength to strength, earning an outstanding reputation as the most competitive dark fibre provider to multi-site organisations throughout the UK. FibreSpan invested in developing patent-pending microduct technology that enables it to install fibre networks in far less time and significantly lower cost than traditional methods. Combining affordable dark fibre connectivity with a fixed cost unlimited bandwidth model, the cost of FibreSpan services remain constant regardless of bandwidth.

Its customers are using its dark fibre networks as a solid foundation to facilitate and implement improvements in communication infrastructure. They are cutting costs, securely linking remote sites, increasing bandwidth connectivity, hosting advanced software applications and implementing disaster recovery strategies.

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### **About FibreSpan - [fibrespan.co.uk](http://fibrespan.co.uk)**

FibreSpan is a fibre solutions company with a national telecommunications licence. It designs, installs, operates and leases private dark fibre circuits, working in partnership with health and education, local authorities and other multi-site organisations. Established in 2001, it is an independent UK national statutory utility, licensed by the DTI and regulated by Ofcom.

It is FibreSpan's goal to make fibre optic connectivity a viable solution for organisations throughout the UK. In order to achieve this, the company has invested in developing patent-pending microduct technology that is swiftly changing the face of fibre optic deployment – allowing access to bespoke dark fibre connectivity at an affordable and competitive rate.

FibreSpan offer an end-to-end service that includes consultation, network planning, rapid deployment and comprehensive support. Its dark fibre networks offer unlimited bandwidth at a fixed cost for the term of the contract - a genuinely future proof solution. This puts FibreSpan in a unique position by enabling clients to take complete control of future bandwidth demand.

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