

NEWS RELEASE

Hammersmith and Fulham Opt for Flexible Bandwidth Solution

7 March 2005, UNITED KINGDOM: The London Borough Council of Hammersmith and Fulham has appointed FibreSpan to provide a private dark fibre network between two main council offices. The agreement enables the Council to facilitate high-speed communication and host advanced software applications across a secure link.

Several providers were involved in the selection process - their techniques, services and costs assessed. FibreSpan was appointed to replace the BT LES circuits previously leased by the Council, enabling the client to meet increasing bandwidth requirements and improved value for money.

The Council was attracted to FibreSpan because it provides dark fibre at the most competitive rate and charges a fixed annual cost regardless of bandwidth or usage, providing the Council with a fixed cost base for the term of the contract. Moreover, the Council was impressed by FibreSpan's flexible approach in constructing a solution and payment plan to suit their requirements.

The deployment took place, using FibreSpan's patent-pending deployment technique, along London's busy A4 and is integrated with the Council's existing infrastructure. The client now enjoys a fully maintained and supported dark fibre connection between its sites.

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For further information please contact Robert Bicket, Chief Executive, FibreSpan on +44 (0)23 8057 4590 or rbicket@fibrespan.co.uk.

About FibreSpan - fibrespan.co.uk

FibreSpan is a fibre solutions company with a national telecommunications licence. It designs, installs, operates and leases private dark fibre circuits, working in partnership with health and education, local authorities and other multi-site organisations. Established in 2001, it is an independent UK national statutory utility, licensed by the DTI and regulated by Ofcom.

It is FibreSpan's goal to make fibre optic connectivity a viable solution for organisations throughout the UK. In order to achieve this, the company has invested in developing patent-pending microduct technology that is swiftly changing the face of fibre optic deployment – allowing access to bespoke dark fibre connectivity at an affordable and competitive rate.

FibreSpan offer an end-to-end service that includes consultation, network planning, rapid deployment and comprehensive support. Its dark fibre networks offer unlimited bandwidth at a fixed cost for the term of the contract - a genuinely future proof solution. This puts FibreSpan in a unique position to enable clients to have complete control of future bandwidth demand.