

## **NEWS RELEASE**

### **FibreSpan is still the best value according to Hammersmith and Fulham**

22 May 2008, UNITED KINGDOM: The London Borough Council of Hammersmith and Fulham has once again appointed FibreSpan to provide a private dark fibre network between two council offices. The agreement enables the Council to further facilitate high-speed communication and host advanced software applications across a secure, bespoke link.

After completing the Borough's first dark fibre connection in 2005, FibreSpan has subsequently been awarded four additional contracts to expand the network. Techniques, services, and costs of a variety of suppliers were assessed in each instance but FibreSpan was continually seen as providing best value. The latest deployment involved replacing BT LES circuits previously leased by the Council, enabling them to meet increasing bandwidth requirements within a specified budget.

The Council was attracted to FibreSpan because it provides dark fibre at the most competitive rate and charges a fixed annual cost regardless of bandwidth or usage, providing the Council with a fixed cost base for the term of the contract. Moreover, the Council was impressed by FibreSpan's flexible approach in constructing a solution and payment plan to suit their requirements.

The deployment took place using FibreSpan's patent-pending microduct deployment technique, in the heart of Hammersmith, and like the other connections is integrated with the Council's existing infrastructure. The client now enjoys an even larger fully maintained and supported dark fibre connection between its sites.

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**About FibreSpan** - fibrespan.com

FibreSpan is a fibre solutions company with a national telecommunications licence. It designs, installs, operates and leases private dark fibre circuits, working in partnership with health and education, local authorities and other multi-site organisations. Established in 2001, it is an independent UK national statutory utility, licensed by the DTI and regulated by Ofcom.

It is FibreSpan's goal to make fibre optic connectivity a viable solution for organisations throughout the UK. In order to achieve this, the company has invested in developing patent-pending microduct technology that is swiftly changing the face of fibre optic deployment – allowing access to bespoke dark fibre connectivity at an affordable and competitive rate.

FibreSpan offer an end-to-end service that includes consultation, network planning, rapid deployment and comprehensive support. Its dark fibre networks offer unlimited bandwidth at a fixed cost for the term of the contract - a genuinely future proof solution. This puts FibreSpan in a unique position to enable clients to have complete control of future bandwidth demand.