

NEWS RELEASE

FibreSpan extends relationship with Sohonet

15 May 2007, UNITED KINGDOM – FibreSpan, the premier provider of private dark fibre networks, today announced that it has extended its partnership with Sohonet, which has been a valued customer since 2004.

The network and systems integrator sector, which is a key customer segment for FibreSpan alongside corporate and public sector multi-site organisations, is increasingly seeking reliable and flexible partners capable of providing high-bandwidth solutions that put them in control of customer service delivery.

This is particularly the case for Sohonet, the only network company dedicated to servicing Soho's film production and post-production industry. Sohonet has contracted FibreSpan to extend its West London network following orders to connect a further seven customers since the start of the year.

Customers already benefiting from the Sohonet network include: Channel 4, The Engine Group, Hallmark, The Mill, MTV, Saatchi & Saatchi, Sky TV and Pinewood Studios.

"Our relationship with Sohonet has enabled them to expand their network footprint in its key market in West London and enables us to broaden access to our network," said Robert Bicket, Chief Executive of FibreSpan. "Through our economical, secure and resilient dark fibre network services, Sohonet has exclusive access to unlimited bandwidth which enables them to provide their customers with high-speed low latency connectivity services."

The announcement is testament to the success of what has become a long-term partnership. Sohonet was attracted to FibreSpan's leased dark fibre solution as it provides unlimited bandwidth at a fixed cost, a package that is not available from incumbent providers.

The network provides an advanced global digital media network, dramatically speeding up the production process – delivering significant time and cost savings across production projects for customers in the media and film industries. The service allows customers to transfer and access material to and from studios, production facilities, VFX houses, agents and clients – quickly, reliably and securely.

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For further information please contact Kerry Jago, Marketing Consultant, Zest Marketing on +44 (0)7817 916654 or k.jago@justaddzest.com.

About FibreSpan - fibrespan.co.uk

FibreSpan is a fibre solutions company with a national telecommunications licence. It designs, installs, operates and leases private dark fibre circuits, working in partnership with health and education, local authorities and other multi-site organisations. Established in 2001, it is an independent UK national statutory utility, licensed by the DTI and regulated by Ofcom.

It is FibreSpan's goal to make fibre optic connectivity a viable solution for organisations throughout the UK. In order to achieve this, the company has invested in developing patent-pending microduct technology that is swiftly changing the face of fibre optic deployment – allowing access to bespoke dark fibre connectivity at an affordable and competitive rate.

FibreSpan offer an end-to-end service that includes consultation, network planning, rapid deployment and comprehensive support. Its dark fibre networks offer unlimited bandwidth at a fixed cost for the term of the contract - a genuinely future proof solution. This puts FibreSpan in a unique position to enable clients to have complete control of future bandwidth demand.