

## **NEWS RELEASE**

### **FibreSpan celebrates landmark contract win as dark fibre provider of choice for Stevenage**

14 April 2006, UNITED KINGDOM: FibreSpan, one of the country's leading dark fibre solution providers, announced that it has been awarded a contract with Stevenage Borough Council to provide bespoke dark fibre connectivity. The company was selected following a rigorous tendering process against other dark fibre providers, as well as traditional incumbents.

Linking the head office in the town centre with two new major sites on a MAN star configuration, the Council will use the network to carry data, voice, IP and other applications, including CCTV systems. With a total deployment of 3Km of network, FibreSpan will supply multiple fibres to each location to provide a solution that will meet bandwidth requirements for the distant future.

FibreSpan was selected based on its competitive fixed price dark fibre solution, ability to consistently deliver strong project management, emphasis on customer service and evidence of robust deployments across the country.

Following a strong run of contract wins, this success has particular significance. "We are delighted to have been selected by Stevenage Borough Council against competing dark fibre providers. This win proves that our business model enables us to deliver the most competitive, genuinely future proof network solutions to customers," comments Robert Bicket, CEO of FibreSpan.

"We are well positioned to provide Stevenage with resilient and scalable connectivity needed to meet future requirements and budgets".

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**About FibreSpan** - [fibrespan.co.uk](http://fibrespan.co.uk)

FibreSpan is a fibre solutions company with a national telecommunications licence. It designs, installs, operates and leases private dark fibre circuits, working in partnership with health and education, local authorities and other multi-site organisations. Established in 2001, it is an independent UK national statutory utility, licensed by the DTI and regulated by Ofcom.

It is FibreSpan's goal to make fibre optic connectivity a viable solution for organisations throughout the UK. In order to achieve this the company has invested in developing patent-pending microduct technology that is swiftly changing the face of fibre optic deployment – allowing access to bespoke dark fibre connectivity at an affordable and competitive rate.

FibreSpan offer an end-to-end service that includes consultation, network planning, rapid deployment and comprehensive support. Its dark fibre networks offer unlimited bandwidth at a fixed cost for the term of the contract - a genuinely future proof solution. This puts FibreSpan in a unique position to enable clients to have complete control of future bandwidth demand.