

## **NEWS RELEASE**

### **Leading Public Sector Network Integrator Chooses FibreSpan as Dark Fibre Networking Partner**

22 November 2004, UNITED KINGDOM: Synetrix has selected FibreSpan as its dark fibre network partner to supply and implement a high-speed learning network for Hereford City Council – designed to provide access to a much wider range of learning resources.

Synetrix is one of the UK's leading suppliers of broadband network solutions to the public sector. The company was mid-negotiations with several providers to connect Hereford Town Hall with three local colleges using a 10MB leased line – until FibreSpan entered talks with Synetrix and was selected as the partner of choice.

As part of the agreement, FibreSpan is providing Synetrix with a leased dark fibre circuit that not only links the Town Hall with the colleges, but also provides connections between the colleges. Synetrix chose FibreSpan because the company supplies dark fibre at the most competitive rate and charges a fixed annual cost regardless of bandwidth or usage – providing Synetrix with a fixed cost base for the term of the contract and a more profitable revenue model.

Andy Hvass, Director of Synetrix comments: "Incorporating FibreSpan's technology has allowed us to offer viable and cost effective end to end fibre connectivity when designing high bandwidth networks."

The bespoke network was deployed in July 2004 and FibreSpan will be advising Synetrix on how its network can be further extended to meet the requirements of additional sites in the future.

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For further information please contact Robert Bicket, Chief Executive, FibreSpan on +44 (0)23 8057 4590 or rbicket@fibrespan.co.uk.

**About FibreSpan** - [fibrespan.co.uk](http://fibrespan.co.uk)

FibreSpan is a fibre solutions company with a national telecommunications licence. It designs, installs, operates and leases private dark fibre circuits, working in partnership with health and education, local authorities and other multi-site organisations. Established in 2001, it is an independent UK national statutory utility, licensed by the DTI and regulated by Ofcom.

It is FibreSpan's goal to make fibre optic connectivity a viable solution for organisations throughout the UK. In order to achieve this the company has invested in developing patent-pending microduct technology that is swiftly changing the face of fibre optic deployment – allowing access to bespoke dark fibre connectivity at an affordable and competitive rate.

FibreSpan offer an end-to-end service that includes consultation, network planning, rapid deployment and comprehensive support. Its dark fibre networks offer unlimited bandwidth at a fixed cost for the term of the contract - a genuinely future proof solution. This puts FibreSpan in a unique position to enable clients to have complete control of future bandwidth demand.

**About Synetrix** - [synetrix.co.uk](http://synetrix.co.uk)

Synetrix Limited is one of the country's leading suppliers of broadband network services and solutions to the public and private sector, having pioneered some of the most important broadband networks in the UK today. Synetrix provides solutions to national, regional and local grids, developing secure Internet and Intranet infrastructures for a wide range of public services.

Its primary focus is the design and construction of converged multi-service networks to support voice, video and data transmission together with collaborative e-business and e-learning applications. The company delivers best practice, best value solutions by leveraging the most appropriate mix of technologies, services and infrastructure providers.

